









It's 'a' stage where you get

HIGH MARGIN PRACTICE (HMP)

Instead of

LOW MARGIN PRACTICE (LMP)

### In HIGH MARGIN PRACTICE (HMP)





- More of cash patients than credit
- Reserve liquid cash to start another set up with cash
- Strong Culture, jubilant place
- High profile staff & consultants prefer this set up



Patient referrals are maximum here

#### In LOW MARGIN (2) PRACTICE (LMP)



- X Low profile/marginal pts come here
- Dwells on debts/seeks funds, seeks credit pts to survive
- No cash to update oneself / lacks minimal survival amounts
- Stressful / irksome practice, exists 'sick-culture' here
- Efficient staff & consultants don't prefer this place



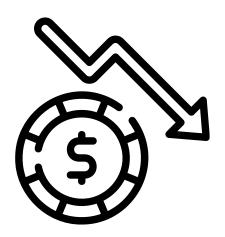
Patient attritions / churns are maximum here

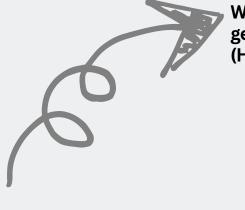
Many wind-up/lease their practices due to lack of control on costs & lack of admin skills & In-depth ethical marketing 😔





Poor practices & errors in branding (administration) are leading causes of high costs, practices spinning in the mud





Will 'guide' you step-by step, to get - High Margin Practice (HMP)

THIS METAMORPHOSIS WORKSHOP



## Agenda of Workshop



Ethical, professional marketing strategies to be followed

Staff recruitment & staff management

Common practice leakages many commit

Srand management (administration) skills

Brand projection- how to project your practice for higher pt conversions

Social media management skills

Website conversion errors due to which many lose pt conversions



The agenda we use at workshop was birthed from 'live' projects we did with healthcare for over 29+ years





We do projects right at our clients places

✓ In training staff, designing systems

### 2 Ways we help our clientele









- Referral Marketing team to Increase Referrals
- Corporate Marketing to Increase paid patients
- Re-Designing & Training of Existing Marketing Team

### Projects To Increase Your Revenues



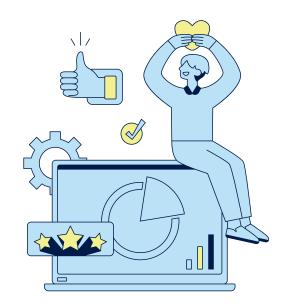
CMS DIY 70+ GOOGLE RATED CART WEBSITE (CMS) TO INCREASE SPOT REVENUES

(selling health check packages instantly)



FULL SOCIAL MEDIA (SM) ALONG WITH CUSTOM CMS YOUTUBE CHANNEL WITH THUMBNAILS TO INCREASE WALK-INS

### Projects To Stabilise Your Branding



### Projects To Stabilise Your Branding



- This Project initiates many corrections
- Thru 7 Sub Projects scientifically designed to update your practice

ISO 9001:2015 CERTIFICATION WITH AUDIT, TRAINING & PRESS NOTE WITH C.O.D., & Q.M.,

PROFESSIONAL ADMIN DEPT, TO MAKE YOUR
PLACE ROBUST WITH EASE OF ADMINISTRATION

### For Doctors, Directors & Founders of Healthcare institutions



**DATE & TIME** July 17th, 2025

8 AM - 11 AM

**VENUE** Hotel Novotel, Vijayawada,

Andhra Pradesh. India

**CONTACT** +91 98669 37170

+91 85001 14817 (WA)

FEE ₹18,500/- incl of GST

₹35,000/-

\*Date, Venue may change, will inform you much in advance

#### **PMS WORKSHOP**







# 2025 PRACTICE METAMORPHOSIS WORKSHOP



Attend & Become Practice Leader



#### Who We Are



29+
YEARS IN MARKET

100+

HOSPITALS ALL

OVER INDIA

LEAD AUDITORS FOR ISO 9001:2015 AUTHORISED INDIAN
| ASSOCIATES
| FOR QUALITY
| VERITAS LTD, UK

WE FOLLOW ETHICS & WE DO RESEARCH
BASED
PROJECTS

**TOP CORPORATE COMPANIES - OUR CLIENTS** 



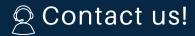












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